

## PRODUCT HIGHLIGHTS SHEET PACIFIC DANA MURNI

### RESPONSIBILITY STATEMENT

This Product Highlights Sheet has been reviewed and approved by the directors or authorised committee or persons approved by the Board of BOS Wealth Management Malaysia Berhad ("BOSWM MY") (formerly known as Pacific Mutual Fund Bhd) and they collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, that there are no false or misleading statements, or omission of other facts which would make any statement in the Product Highlights Sheet false or misleading.

### STATEMENT OF DISCLAIMER

The Securities Commission Malaysia has authorised the issuance of Pacific Dana Murni and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia.

The authorisation of the Pacific Dana Murni and lodgment of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission Malaysia recommends the Pacific Dana Murni or assumes responsibility for the correctness of any statement made or opinion or report expressed in this Product Highlights Sheet.

The Securities Commission Malaysia is not liable for any non-disclosure on the part of BOSWM MY, responsible for the Pacific Dana Murni and takes no responsibility for the contents of this Product Highlights Sheet. The Securities Commission Malaysia makes no representation on the accuracy or completeness of this Product Highlights Sheet, and expressly disclaims any liability whatsoever arising from, or in reliance upon, the whole or any part of its contents.

### PRODUCT HIGHLIGHTS SHEET

This Product Highlights Sheet only highlights the key features and risks of this unlisted capital market product. Investors are advised to request, read and understand the disclosure documents before deciding to invest.

### BRIEF INFORMATION ON THE PRODUCT

#### 1. What Is This Product About?

|              |  |
|--------------|--|
| Product Type | Unlisted unit trust fund (open-ended)  |
| Manager      | BOS Wealth Management Malaysia Berhad<br>(Formerly known as Pacific Mutual Fund Bhd) 199501006861 (336059-U) |
| Trustee      | MTrustee Berhad 198701004362 (163032-V)  |

### PRODUCT SUITABILITY

#### 2. Who Is This Product Suitable For?

An investor who is seeking steady returns higher than general investment accounts with reasonable protection of capital, while complying with Shariah requirements. It is suitable for investor seeking a regular income  stream and moderate capital growth.

Income is in reference to the Fund's distribution, which could be in the form of cash or units.

*Unit prices and distributions payable, if any, may go down as well as up. The investor may not get back the full amount invested and the principal amount invested may be at risk.*

### KEY PRODUCT FEATURES

#### 3. (a) What Am I Investing In?

|                    |   |
|--------------------|---|
| Fund Category      | Sukuk   |
| Fund Type          | Income  |
| Base Currency      | Ringgit Malaysia (RM)                         |
| Distribution       | Income, if any, will be distributed annually. |
| Financial Year End | 31 March                                      |
| Issuance Date      | 25 March 2003                                 |
| Issuance Price     | RM0.5000                                      |

#### INVESTMENT OBJECTIVE

The Fund aims to achieve a stable income<sup>□</sup> stream with reasonable protection of capital by investing in a diversified portfolio of sukuk and other Islamic liquid assets. The Fund may also provide some degree of capital growth potential over a medium to long-term period.

□ *Income is in reference to the Fund's distribution, which could be in the form of cash or units.*

#### INVESTMENT POLICY AND STRATEGY

To attain the Fund's objective of achieving a stable income stream with reasonable protection of capital, the Fund will invest in a diversified portfolio of predominantly sukuk, which generally produce higher yield than government sukuk and Islamic money market instruments.

In ensuring compliance with Shariah requirements for fund management, the Fund will be invested solely in sukuk as approved by the Securities Commission. With this, investors of the Fund will benefit not only from the higher returns of sukuk but also are assured that their investments comply with Shariah requirements at all times.

#### Asset Allocation

The Fund may invest up to 95% (minimum sukuk allocation is 70%) of its NAV in sukuk. An internal allocation for cash and other Shariah-compliant liquid assets will be maintained to ensure that the Fund is able to meet redemption requests without jeopardising the Fund's performance.

While the maximum limit for sukuk investments is 95% of the Fund's NAV, asset allocation employed varies according to our investment outlook and investment strategies after taking into consideration the prevailing market conditions.

- **Sukuk And Islamic Money Market Investment Strategy**

In managing the Fund's investments in sukuk, our strategy hinges on the need for a well-diversified portfolio and focus on the credit qualities of Shariah-compliant securities in the portfolio. The sukuk portfolio construction process is research driven and based on macroeconomic analysis, interest rate analysis, credit analysis and yield spread analysis. Other than the development of a broad asset allocation model, contributions will be made via active management to capitalise on changes in interest rates, inter-sector yield spreads and yield spreads of any specific sukuk.

Interest rates are a general indicator that will have an impact on the management of a fund regardless of whether it is a Shariah-compliant fund or otherwise. It does not in any way suggest that this Fund will invest in conventional financial instruments. All the investments carried out for this Fund are in accordance with requirements of the Shariah.

#### Performance Benchmark

Effective 1 September 2018, the benchmark for the Fund is Maybank 12-Month Islamic Fixed Deposit Rate and available at [www.maybank2u.com.my](http://www.maybank2u.com.my). It will be published as a comparison against the Fund's total return at least on monthly basis in our publications and on our website.

*Note: The benchmark for the Fund was Maybank GIA Tier II 12-Month rate prior to 1 September 2018. The change in benchmark was necessary in view of the Maybank GIA Tier II 12-Month rate no longer being published by the official provider (i.e. Maybank).*

### 3. (b) Who Am I Investing With?

|                        |  |
|------------------------|--|
| <b>Manager</b>         | BOS Wealth Management Malaysia Berhad<br>(Formerly known as Pacific Mutual Fund Bhd) 199501006861 (336059-U) |
| <b>Trustee</b>         | MTrustee Berhad 198701004362 (163032-V)  |
| <b>Auditors</b>        | Ernst & Young  |
| <b>Tax Advisers</b>    | Ernst & Young Tax Consultants Sdn Bhd 198901002487 (179793-K)  |
| <b>Shariah Adviser</b> | BIMB Securities Sdn Bhd 199401004484 (290163-X)  |

### 4. What Are The Possible Outcomes Of My Investment?

- The quantum of potential returns of the Fund would depend on the Fund's asset allocation decisions and performance of the underlying investments of the Fund.
- This is a non-guaranteed Fund and the investor may not get back the full amount invested and the principal amount invested may be at risk. Returns are also not fixed or guaranteed.

## KEY RISKS

### 5. What Are The Key Risks Associated With This Product?

#### SPECIFIC RISK OF THE FUND

**Credit risk** – This risk refers to changes in the financial conditions of deposit-taking financial institutions as well as financial institutions issuing debt securities / sukuk / money market instruments and deposit placements / Islamic money market instruments and Islamic deposit placements, which may affect their credit worthiness. This in turn may lead to default in the repayment/payment of principal and interest/profit. These events can lead to loss of capital and/or delayed or reduced income for the fund resulting in a reduction in a fund's asset value and thus unit price. This risk is mitigated by active credit analysis and diversification of the bond / sukuk / Islamic money market instruments issued by different companies, deposit-taking financial institutions and financial institutions.

#### PRINCIPAL RISKS OF THE FUND

- **Interest rate risk** – This risk refers to the effect of interest rate changes on the market value of a bond/sukuk portfolio and money market portfolio. In the event of rising interest rates, prices of fixed income securities / demand for sukuk and prices of money market instruments will generally decrease and vice versa. Debt securities / sukuk with longer maturity and lower coupon/profit rate are more sensitive to interest rate changes. Interest rate movements can lead to fluctuations in bond/sukuk prices resulting in fluctuations in the value of a fund. In terms of sukuk, particularly those based on contract of exchange such as Murabahah Bai' Bithaman Ajil and Ijarah, any fluctuations in conventional interest rates will also affect the indicative/profit rates of these sukuk, hence, will also lead to a rise or fall in prices of sukuk. This risk will be mitigated\* via the management of the duration structure of the portfolio of debt securities / sukuk.

The interest rate is a general indicator that will have an impact on the management of funds regardless of whether it is a Islamic unit trust fund or otherwise.

\* *The duration of the fixed income portfolio or the fixed income / sukuk portfolio segment will be kept low by buying more short-term to medium-term fixed income securities / money market instruments / sukuk. The value of these short-term to medium-term fixed income securities / money market instruments / sukuk are less sensitive to interest rates movements – i.e. in the situation where interest rates rise, their values, as compared to investments with a long duration, will fall less if at all.*

- **Liquidity risk** – This risk occurs in thinly traded or illiquid securities. If the Fund needs to sell a relatively large amount of such securities, the act itself may significantly depress the selling price resulting in a decrease in the value of the Fund's assets. The Fund is managed in such a way that a portion of the investments is in Islamic money market instruments that are highly liquid and this allows the Fund to meet sizeable redemptions without jeopardising potential returns.
- **Market risk** – This risk refers to developments in the market environment which typically includes changes in regulations, politics, technology and the economy of the country. Market developments can result in stock market fluctuations which in turn affect the Fund's underlying investments and hence its unit price. In terms of the Fund's concentration in a single market, this risk is reduced by undertaking active asset allocation, i.e. shifting investment direction more into other asset classes such as Islamic money market instruments or cash where risk is heightened.
- **Reinvestment risk** – This is a risk that future proceeds (profit and/or capital) are reinvested at a lower profit rate. Reinvestment risk is especially evident during periods of falling rates where the profit payments (from existing sukuk investments) are reinvested at less than the yield to maturity (actual profit rate) at the time of purchase. Such risk may be mitigated by purchasing zero coupon (deep discount) sukuk which do not pay profits and holding these sukuk to maturity (note however, there is still reinvestment risk upon maturity of the zero coupon sukuk). Risk is also potentially reduced by duration\* management – i.e. increasing duration of the sukuk segment where rates are falling or are expected to fall, and vice versa.

\* Duration is used as a measure of sensitivity to profit rates, which takes into account the maturity and profit rate of a sukuk.

#### Shariah Investment Guidelines Adopted By BSSB

The following guidelines are adopted by BSSB for the Fund:

- The Islamic funds must at all times and all stages of its operation comply with Shariah principles as resolved by the SACSC or in cases where no specific rulings are made by the SACSC, the decisions of the Shariah Adviser.
- The Islamic funds must be raised and operated, and finally redeemed by the investor on the basis of the contracts which are acceptable in Shariah. The banking facilities and short-term money market instruments used for the Islamic funds have to be those which comply with Shariah principles. Similarly, all the other instruments including securities, sukuk, etc. must be those of which are Shariah-compliant.
- For Islamic money market instruments and Shariah-compliant securities or sukuk, they shall be based on the data readily available at Bank Negara Malaysia and SC websites.
- The Shariah Adviser for Pacific Dana Murni confirms that the investment portfolios of the Fund comprises instruments which have been classified as Shariah-compliant by the SACSC and, where applicable the Shariah Advisory Council of Bank Negara Malaysia ("SACBNM"), and/or the Shariah Supervisory Board of Dow Jones Islamic Market Indices.

*The investment manager exercises diligence in minimising the above risks to the Fund. However, it is not always possible to cover all investment risks in spite of best efforts as financial markets can be highly unpredictable. Investors are encouraged to consult their advisers such as financial/tax consultants, lawyers or bankers for a further understanding of these risks.*

## FEES AND CHARGES

### 6. What Are The Fees And Charges Involved?

|                              |   |
|------------------------------|---|
| <b>Sales Charge</b>          | 2.00% of the Fund's NAV per unit.<br><br>Investors may negotiate for a lower sales charge.  |
| <b>Annual Management Fee</b> | Up to 1.00% p.a. of NAV of the Fund.<br><br>The annual management fee is payable on a monthly basis.  |
| <b>Annual Trustee Fee</b>    | Up to 0.06% p.a. of the NAV of the Fund calculated and accrued on a daily basis.<br><br>The annual trustee fee is payable on a monthly basis.   |
| <b>Redemption Fee</b>        | Nil   |
| <b>Switching Fee</b>         | The Manager does not intend to charge any switching fee; however, under certain circumstances, unitholders performing a switching transaction will have to pay the applicable difference in sales charge between the funds to be switched from and the funds to be switched into. Please refer to the master prospectus for the terms and conditions of the switching facility of the Fund. |
| <b>Transfer Fee</b>          | Nil   |

*Note: By default, redemption and income distribution proceeds will be made via bank transfer. Request for cheque payment will be subjected to a fee. Kindly refer to the prevailing prospectus for more information.*

*Despite the maximum fees and charges permitted by the deed, all current fees and charges are as disclosed above.*

*All fees and charges quoted are subject to any applicable taxes and/or duties as may be imposed by the government or other authorities from time to time.*

**You should NOT make payment in cash to a unit trust consultant or issue a cheque in the name of a unit trust consultant.**

## VALUATIONS AND EXITING FROM INVESTMENT

### 7. How Often Are Valuations Available?

- The valuation of NAV for the Fund will be conducted at the end of each business day. Daily prices of the Fund will be published on the next business day.
- Fund prices will be published on BOSWM MY's website at [www.boswealthmanagement.com.my](http://www.boswealthmanagement.com.my).

### 8. How Can I Exit From This Investment And What Are The Risks And Costs Involved?

- Investors can exit from the investment by completing the transaction form. The duly completed and accepted original transaction form must reach BOSWM MY's head office by 4.00 p.m. on any business day. BOSWM MY will repurchase units at the Fund's NAV per unit calculated at the end of that business day.
- The investor will receive the prevailing price per unit.
- Transaction forms received after 4.00 p.m. will be treated as having been received on the next business day.
- Payments will be made to investors within 10 days (from the business day the redemption request is accepted).

*Note: If an investor is a first-time investor with BOSWM MY, the investor is entitled to a cooling-off period of six business days. The refund for every unit with regards to the cooling-off is the sum of the NAV per unit on the day the units were purchased and sales charge per unit originally imposed on the day the units were purchased. Essentially, you will receive a full refund of the initial investment paid by you within 10 days of receipt of the original notice of cooling-off by BOSWM MY.*

*However, this is not applicable to corporate/institutional investors; staff of BOSWM MY and Lion Global Investors Limited (formerly known as Lion Capital Management Limited) and their immediate family members; and persons registered with a body approved by the Securities Commission Malaysia to deal in unit trusts.*

## FUND PERFORMANCE (for the financial year ended 31 March)

Source of fund performance: Lipper for Investment Management  
Source of benchmark performance: Maybankwww.maybank2u.com.my

### 9. Portfolio Structure

|  | 2020   | 2019           | 2018           |
|--|--|----------------|----------------|
| Islamic Fixed Income Securities            | 83.97%   | 89.72%         | 95.08%         |
| Islamic Collective Investment Scheme (CIS) | -  | 0.47%          | 2.55%          |
| Cash & Islamic Money Market Instruments    | 16.03%   | 9.81%          | 2.37%          |
| <b>Total</b>                               | <b>100.00%</b>   | <b>100.00%</b> | <b>100.00%</b> |
| Remarks                                    | <p>The Islamic fixed income securities allocation of Pacific Dana Murni decreased to 83.97% as at 31 March 2020 from 89.72% recorded in the financial year ended 31 March 2019 due to Islamic fixed income securities maturities and net fund inflows.</p> <p>The Islamic fixed income securities allocation of Pacific Dana Murni decreased to 89.72% as at 31 March 2019 from 95.08% recorded in the financial year ended 31 March 2018 due to profit-taking activities.</p> |                |                |

### 10. Performance Data

#### Total Annual Return

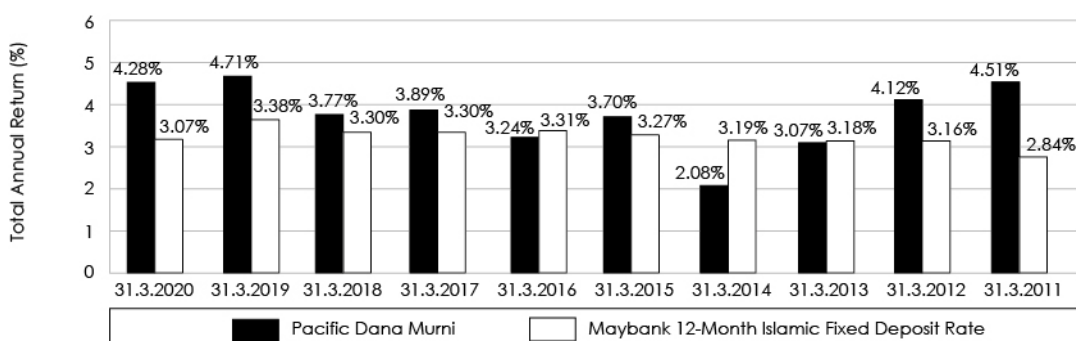
|  | 1.4.2019<br>To<br>31.3.2020 | 1.4.2018<br>To<br>31.3.2019 | 1.4.2017<br>To<br>31.3.2018 | 1.4.2016<br>To<br>31.3.2017 | 1.4.2015<br>To<br>31.3.2016 | 1.4.2014<br>To<br>31.3.2015 | 1.4.2013<br>To<br>31.3.2014 | 1.4.2012<br>To<br>31.3.2013 | 1.4.2011<br>To<br>31.3.2012 | 1.4.2010<br>To<br>31.3.2011 |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Pacific Dana Murni                                       | 4.28%                       | 4.71%                       | 3.77%                       | 3.89%                       | 3.24%                       | 3.70%                       | 2.08%                       | 3.07%                       | 4.12%                       | 4.51%                       |
| Benchmark <sup>^</sup>                                   | 3.07%                       | 3.38%                       | 3.30%                       | 3.30%                       | 3.31%                       | 3.27%                       | 3.19%                       | 3.18%                       | 3.16%                       | 2.84%                       |
| <sup>^</sup> Maybank 12-Month Islamic Fixed Deposit Rate |                             |                             |                             |                             |                             |                             |                             |                             |                             |                             |

#### Average Annual Return

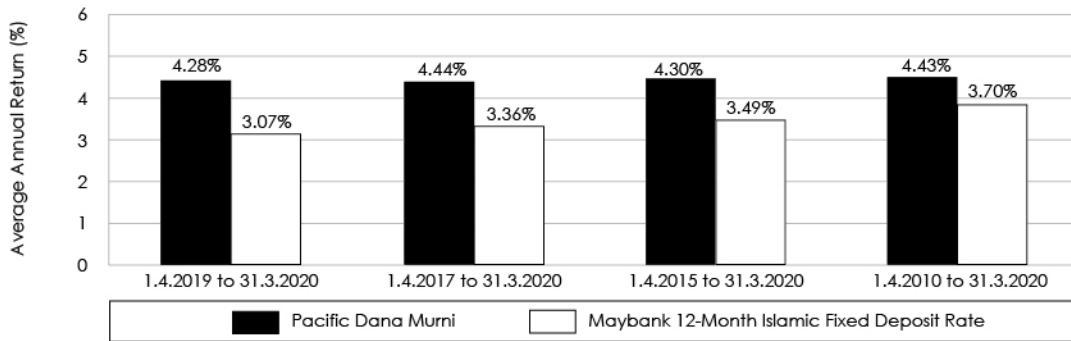
|  | 1 Year's Period<br>1.4.2019<br>To<br>31.3.2020 | 3 Years' Period<br>1.4.2017<br>To<br>31.3.2020 | 5 Years' Period<br>1.4.2015<br>To<br>31.3.2020 | 10 Years' Period<br>1.4.2010<br>To<br>31.3.2020 |
|--|--|--|--|---|
| Pacific Dana Murni                                       | 4.28%  | 4.44%  | 4.30%  | 4.43%   |
| Benchmark <sup>^</sup>                                   | 3.07%  | 3.36%  | 3.49%  | 3.70%   |
| <sup>^</sup> Maybank 12-Month Islamic Fixed Deposit Rate |  |  |  |   |

### 11. Performance Chart

#### Total Annual Return



### Average Annual Return



Basis of calculation and assumptions made in calculating the returns:

$$* \text{Percentage growth} = \frac{\text{NAV}_t - \text{NAV}_{t-1}}{\text{NAV}_{t-1}}$$

where t = current year  
t-1 = previous year

### 12. Distribution

|                                   | 2020 | 2019 | 2018 |
|-----------------------------------|------|------|------|
| Gross Distribution Per Unit (sen) | 1.80 | 1.70 | 1.70 |
| Net Distribution Per Unit (sen)   | 1.80 | 1.70 | 1.70 |

Distribution is in the form of cash.

### 13. Unit Split

Not applicable.

### 14. Portfolio Turnover Ratio (PTR)

|             | 2020  | 2019 | 2018 |
|-------------|---|------|------|
| PTR (times) | 0.19  | 0.51 | 0.60 |
| Remarks     | <p>The PTR for the financial year ended 31 March 2020 was lower as compared with the financial year ended 31 March 2019 due to decrease in investing activities.</p> <p>The PTR for the financial year ended 31 March 2019 was lower as compared with the financial year ended 31 March 2018 due to decrease in investing activities.</p> |      |      |

**Past performance of the Fund is not an indication of its future performance.**

## CONTACT INFORMATION

### 15. Who Should I Contact For Further Information Or To Lodge A Complaint?

#### Contact Details Of The Manager

|                    |   |
|--------------------|---|
| <b>Head Office</b> | <b>BOS Wealth Management Malaysia Berhad</b><br>(formerly known as Pacific Mutual Fund Bhd) 199501006861 (336059-U)<br>A subsidiary of Bank of Singapore<br>1001, Level 10, Uptown 1, No. 1 Jalan SS21/58, Damansara Uptown, 47400 Petaling Jaya, Selangor<br>Tel: 03-7712 3000 Fax: 03-7712 3001<br>customercare@boswm.com<br>www.boswealthmanagement.com.my |
|--------------------|---|

Please specify the nature of the complaint and the person(s) involved – stating the date, time and place of occurrence.

- (i) For internal dispute resolution, you may contact:  
 BOS Wealth Management Malaysia Berhad (formerly known as Pacific Mutual Fund Bhd)  
 – Customer Care Hotline: 03-7712 3197
- (ii) If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Securities Industries Dispute Resolution Corporation (SIDREC):
- (a) via phone to : 03-2282 2280
  - (b) via fax to : 03-2282 3855
  - (c) via e-mail to : info@sidrec.com.my
  - (d) via letter to : Securities Industry Dispute Resolution Center (SIDREC)  
 Unit A-9-1, Level 9, Tower A, Menara UOA Bangsar,  
 No. 5, Jalan Bangsar Utama 1, 59000 Kuala Lumpur
- (iii) You can also direct your complaint to the Securities Commission Malaysia even if you have initiated a dispute resolution process with SIDREC. To make a complaint, please contact the Securities Commission Malaysia's Consumer & Investor Office:
- (a) via phone to the Aduan Hotline at : 03-6204 8999
  - (b) via fax to : 03-6204 8991
  - (c) via e-mail to : aduan@seccom.com.my
  - (d) via online complaint form available at [www.sc.com.my](http://www.sc.com.my)
  - (e) via letter to : Consumer & Investor Office  
 Securities Commission Malaysia  
 No. 3 Persiaran Bukit Kiara,  
 Bukit Kiara, 50490 Kuala Lumpur
- (iv) Federation of Investment Managers Malaysia's (FIMM) Complaints Bureau:
- (a) via phone to : 03-2092 3800
  - (b) via fax to : 03-2093 2700
  - (c) via e-mail to : complaints@fimm.com.my
  - (d) via online complaint form available at [www.fimm.com.my](http://www.fimm.com.my)
  - (e) via letter to : Legal, Secretarial & Regulatory Affairs  
 Federation of Investment Managers Malaysia  
 19-06-1, 6<sup>th</sup> Floor Wisma Tune,  
 No. 19 Lorong Dungun,  
 Damansara Heights, 50490 Kuala Lumpur

APPENDIX: GLOSSARY

**business day(s)**

A day on which the Bursa Malaysia is open for trading.

**daily unit price / net asset value (NAV) per unit**

The NAV of the Fund divided by the total number of units in circulation, at a particular valuation point.

**master prospectus / prospectus**

Prospectus in relation to the Fund(s) managed by BOSWM MY.

**net asset value (NAV)**

The total value of the Fund's assets minus its liabilities at a valuation point.

**SACSC**

Shariah Advisory Council of the Securities Commission Malaysia

**Shariah**

Means Islamic law comprising the whole body of rulings pertaining to human conducts derived from the sources of Shariah namely the Qur'an (the holy book of Islam), and Sunnah (practices and explanations rendered by the Prophet Muhammad (pbuh)) and other sources of Shariah such as ijtihad (exertion of individual efforts to determine the true ruling of the divine law on matters whose revelations are not explicit) of Shariah scholars.

**Shariah adviser**

Means a person or a corporation registered by the Securities Commission Malaysia as Shariah adviser under the Registration of Shariah Advisers Guidelines.

**Shariah Adviser**

BIMB Securities Sdn Bhd 199401004484 (290163-X)

**Shariah requirements**

Is a phrase or expression which generally means making sure that any human conduct must not involve any elements which are prohibited by the Shariah and that in performing that conduct all the essential elements that make up the conduct must be present and each essential element must meet all the necessary conditions required by the Shariah for that element.

**short term / medium term / long term**

Short term - below one year; medium term - one year to three years; long term - above three years.

**sukuk**

Refers to certificates of equal value which evidence undivided ownership or investment in the assets using Shariah principles and concepts endorsed by the Securities Commission Malaysia's Shariah Advisory Council.

**Fund**

Pacific Dana Murni